

DENNIS P. HECK

12300 Cottage Lane
Charlevoix, MI 49720
Home: (231) 547-5759
Cell: (231) 313-7244

EDUCATION

Business Administration - Business Management,
Northwood University – Midland, Michigan

EMPLOYMENT

Licensed Associate Broker

September 2011 – present, Prudential Preferred Properties, Charlevoix, MI.

June 2007 – September 2011, Coldwell Banker-Schmidt, Charlevoix, MI.

1996 – June 2007, Vacation Properties Network, Charlevoix, MI.

- I conceived, designed, developed, marketed and sold Marina Village waterfront homes and the Perreys Landing Storage facility in Cheboygan, MI.
- In 2004, I listed, marketed and sold the two most expensive waterfront homes ever in Charlevoix, MI.

Vice President

1995 – 1996, Tommy Bahama Brewing Company, Florida.

- I was offered an opportunity to relocate to Florida to be responsible for establishing market share and the distribution of the Tommy Bahama brand throughout the entire state. I also developed and distributed the Pelican Cigar brand in the state.

President

1980 – 1996, U.S. Coastal Development Company, a waterfront development company, Michigan.

- I worked as an Associate Broker with Vacation Properties Network and Shoreline Realty. I developed four major marinas on the Great Lakes. I was responsible for the concept, design and permitting of all projects, as well as obtaining financing for and developing the marketing of these projects. I acted as Project Manager for all developments. I created the first recorded "Dockminium" in the State of Michigan and worked with attorneys and the State to develop the first Master Deed for dock sales.

RELATED EXPERIENCE

Receivership duties include, but are not limited to:

REVIEW:

- operations
- budget and expenditures
- maintenance needs and issues
- marketing plans
- personnel and contractor relations

PROPOSE:

- needed operation adjustments
- working budget
- additional or revised maintenance needs and issues
- working marketing plan
- personnel and contractor changes, additions or dismissals

EXECUTE:

- oversight and guidance of needed operations
- bookkeeping and accounting services
- market and sell to re-coup investor interest
- launch newly revised, operational development

RECEIVERSHIP ASSIGNMENTS

- Provided upon request

QUALIFICATIONS/HONORS

- Background: recipient of multiple awards for annual multi-million dollar sales volume. Successful design, construction and sales of four major marinas on the Great Lakes, with the number of slips totaling over 800.
- Attributes: very knowledgeable in the local, state and federal permit and site plan approval process for both commercial and residential waterfront and non-waterfront properties. Well informed regarding wetland evaluation. Well established working relationships with both the MDEQ and the ACOE.
- Licensing: Real Estate Broker, Michigan